

#WeAreViskoTeepak



CASINGS & PACKAGING MATERIALS / ViskoTeepak.com

MEET VISKOTEPAKER PHILIPPE LAPLACE:

Sales & Technical Manager

20+ YEARS OF EXPERIENCE

Long before joining the team, Philippe was already putting our casings to work.

FROM PRODUCTION TO CUSTOMER SUCCESS

Decades of hands-on experience help turn challenges into practical solutions.

Learn more
about our team





Philippe Laplace - Sales & Technical Manager at ViskoTeepak.

When Philippe joined ViskoTeepak in 2025 as a Sales & Technical Manager, it was not his first encounter with the company.

In fact, he had known ViskoTeepak products for more than twenty years. Back in the early 2000s, while working in production management roles within the meat industry, he was already using ViskoTeepak casings, which at the time were marketed through Krehalon.

Over the years, Philippe followed the development of both the company and its products. When the opportunity arose to join ViskoTeepak, it felt like a natural next step in his career.

“It was a logical continuation of my professional journey. It allowed me to build on my technical experience while discovering the commercial and international side of the business.”

Bridging Technical Expertise & Customer Needs

As Sales & Technical Manager, Philippe supports existing customers while helping them adapt to changing market requirements and production challenges. At the same time, he works to identify and develop new

business opportunities, particularly within the cured meat and charcuterie sectors where he has extensive experience.

His background in production gives him a unique advantage in his role.

Having held several production management positions throughout his career, Philippe is able to quickly understand technical challenges and evaluate practical solutions. This technical foundation helps him connect customer needs with realistic and effective recommendations.

“The commercial aspect complements my technical profile. It encourages me to listen carefully to customers, anticipate their needs, and translate technical constraints into practical solutions.”

For Philippe, finding the right solution starts with understanding the customer’s reality.

“It is important to take the time to run trials and fully understand the technical and production constraints of each product and customer. Being present in the field is essential to truly understand their needs and respond appropriately.”

Philippe Laplace
Sales & Technical Manager ViskoTeepak

Learning Something New Every Day

Although Philippe already knew ViskoTeepak products before joining the company, he has enjoyed learning more about how they are actually produced.

During his first months, he has gained a deeper understanding of the manufacturing processes behind Fibrous and Wienie-Pak casings, products he previously used without fully knowing how they were made.

“There is still a lot for me to discover, particularly regarding the overall process and the wide range of products and applications that can be developed.”

One thing that has stood out to him is the way people work together across the company.

“I find that the way of working at ViskoTeepak matches my expectations. Things are clear, and communication is smooth.”

Despite still improving his English language skills, Philippe says colleagues have been highly supportive, with quick responses and strong technical guidance whenever needed.

An Active Life Outside Work

Outside of work, Philippe enjoys spending as much time outdoors as possible.

Golf is a regular weekend activity, often played with friends, and he is passionate about travelling and discovering different cultures. Spain is one of his favorite destinations, and he enjoys exploring cities, experiencing local lifestyles, and spending time along the beaches of the Basque and Landes coasts.

He also enjoys hiking, skiing and surfing, while staying active through CrossFit and running. Rugby remains another passion, whether watching matches or attending them in person. Looking ahead, padel may soon be added to the list.

Trust, Ambition and Fun

For Philippe, ViskoTeepak’s values are visible in everyday work.

Trust is reflected in the autonomy people are given and in the transparency of communication between colleagues and customers.

Ambition is demonstrated through the constant desire to improve products, customer service and technical solutions.

And Fun helps create a positive atmosphere, even during demanding situations.

“These moments of sharing and collaboration help maintain motivation and positive energy, even when challenges arise.”

Looking Ahead

As he continues his journey at ViskoTeepak, Philippe is eager to keep learning and growing.

Improving his English and Spanish language skills is one personal goal, while continuing to support customers in the field remains a professional priority.

He is also looking forward to participating in customer trials throughout Southern Europe and Africa, staying close to applications and helping customers achieve the best possible results.

“My goal is to bring my production and technical knowledge to the company while continuing to learn more about Fibrous casings and their many possibilities.”

With more than two decades of industry experience and a strong technical foundation, Philippe is helping strengthen the connection between customer needs and practical solutions—one project, one trial and one customer at a time.

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Tailored Casings

